# Chris D. Jones

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# Education

Georgia Institute of Technology, Atlanta, GA

Professional Ed. Certification UX/UI Design, December 2019 – May 2020

LaGrange College, LaGrange, GA

B.A. English, August 2014 – May 2018

GPA: 3.12

Activities: Chaplin and Philanthropy Chair for Delta Tau Delta Zeta Beta (2014-2018). Creative Writing Workshop. Creative Writing Flash Fiction Workshop. The Hill Paper. The Scroll Creative Writing Paper.

# Professional Experience

**GameStop**, Atlanta, GA **March 2019 - Present**

*Senior Guest Advisor*

* Vast knowledge of the video game and technology industry.
* Great relational sales techniques.
* Outgoing, people-oriented personality.

**Northeast Sales and Distributing**, Winder, GA **July 2018 – February 2019**

Wine Sales Representative

* Specialized in the marketing and sale of various alcoholic beverages as well as became an educated marketer for the company’s product
* Built trustworthy rapport with clients to ensure merchandising is tailored to their current needs. Drove sales through suggesting products based on customer's past purchases and preferences.
* Provided comprehensive follow-up, often going between customer and vendors to resolve issues, and tailoring resolutions to meet customer needs.

**Atlanta South Commercial Properties**, Stockbridge, GA **Summer 2017**

Marketing Assistant

* Worked alongside property broker to assist with showing properties
* Learned the basic ins and outs out the commercial real estate business
* Created as well as placed signs and flyers marketing for the company
* Participated in cold calling and advertising efforts

**Market Grocery**, Forest Park, GA **Summer 2016**

Sales Associate

* Maintained the meat processing room on a daily basis to make sure it was adequately prepared for upcoming shifts.
* Interacted with customers daily, building strong customer relationships by providing personalized product guidance.
* Performed daily department tasks including stocking, creating merchandise displays, remerchandising, pricing markdowns, transferring merchandise, inventory control, and processing transactions.